



Leandro Enrique Casar Vera

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Summary

To be part of an organization that allows me to contribute the different knowledge acquired to apply them in the development of the different business strategies of the company, improving profitability through efficiency and productivity in a friendly working environment committed to the company's goals.

Skills

- Advanced MS Office Suite Knowledge.
- Problem-Solving.
- Goal Completion.
- Timeline Planning and Management.
- Critical Reasoning, Analysis.
- Organizational skills.
- Team Work.
- Excellent Interpersonal and presentation skills
- Database and administrative skills.
- Schedule Coordination
- Educational financial.
- Business Relationship Development

Experience

Vinaio Imports Ltd

Operations & Logistics Management | **The Bronx** | **06/2023 to current**

- Control and follow up of wine, spirits and beer orders at national and international level.
- Logistical planning of orders to warehouses, transfers to port, shipments, departures from ports and reception in Warehouse.
- Coordinate the different orders for different states in the USA, mainly New York and New Jersey.
- Analysis of sales averages by product.
- Analysis of inventories for order planning.
- Control and follow up of costs related to the logistics of shipments and shipments of products from different countries worldwide.
- Control and follow up of payments.
- Proposal of cash flow for new products, shipments and payments according to the agreed conditions and sales volume.
- Analysis of new businesses financially and logistically, to determine the feasibility of forming strategic alliances.
- Daily control of check deposits from the office to the bank's main account and reconciliation of payments in QuickBooks.

Chateau Express

Fleet Manager & Statistics | **New Jersey** | **01/2022 to 06/2023**

- Control and monitoring of the payroll of vehicles and fleet of vehicles, maintenance and achievement of goals, reporting findings to General Manager.
- Development of administrative and accounting processes to achieve organizational objectives and improve office efficiency.
- Organized physical and digital files and updated reports to coordinate project materials. Maintained accurate department and client records. Route design and statistics in general.
- Comply with the agreed goals and objectives in an effective and timely manner.

Education and Training

MBA

Network Business School
Cuenca - Ecuador July 2020

Production Engineer

University of Táchira
San Cristobal - Venezuela July 1999

Languages

Spanish:

Native/ Bilingual

English:

Corporation Construction Technology Center

Deputy Director | Cuenca, Ecuador | 01/2019 to 12/2019

- Be in contact with company executives to elucidate business strategies, company cross-departments, or branch boundary operations to optimize operations and improve results.
- Departments supported in the execution of purchase and service contracts, review of agreements, and interface with suppliers and customers to direct full compliance with contractual obligations.
- Actively seek and report opportunities for new market demographic penetration and recommend strategies for the development of new service areas to increase company attractiveness.
- Compile and analyze data and trends that quantify business results regarding customer recruitment and retention to extrapolate procedural hurdles for continued expansion. Leveraged financial indicators to evaluate the results of the department.

Banco de Venezuela Group Santander

Regional Agricultural Credit Manager | San Cristobal Venezuela | 09/2000 to 11/2010

- General Administration of Agricultural Credit Portfolio, Supervision and Grant.
 - Deliver results related to individual and branch sales goals as well as customer expectations •
 - Develop new relationships - and maintain existing relationships - working with customers throughout the loan process and loan life cycle •
 - Present financial solutions, based on customer needs, that meet their goals •
 - Present customers with optional insurance products
- Manage the life cycle of the loan, including collections activities, complying with all laws and regulations